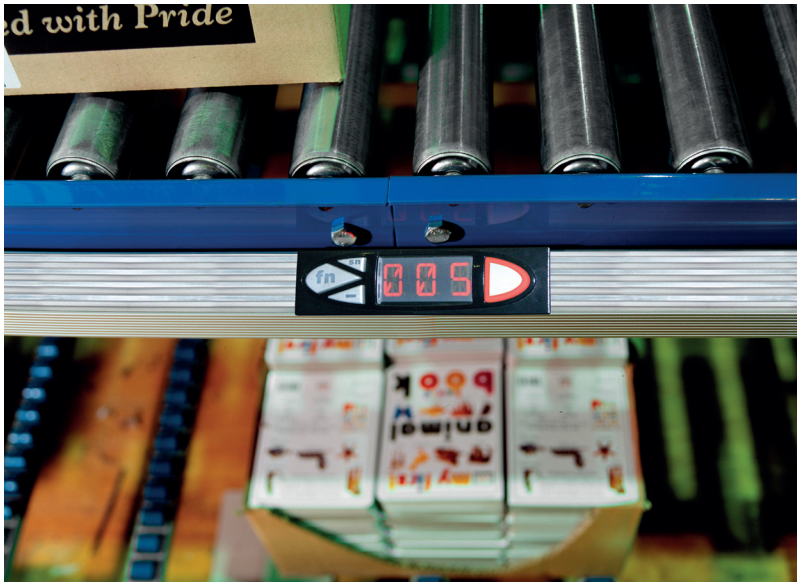


# Voice vs Pick to Light



Vocollect Voice is:

- **Proven to be reliable and durable** – No delicate screens, displays, buttons or lights; terminal mean time between failure more than five years.
- **More Cost Effective** – Voice changes are simple and inexpensive, simply erect the racking and affix location and check digit labels.
- **Flexible** – Static, dynamic or no zones at all! Batch-picking is a proven productivity improvement method.
- **More Accurate** – Pick to Light averages 4 -6 errors per 1,000 picks (industry average) and requires auditing to correct errors. Vocollect averages less than 1 error per 1,000 picks (Vocollect case studies) and Vocollect customers typically eliminate auditing.

## In comparison, Pick to Light:

- **PTL investment based on number of SKUs – very expensive\***
- **PTL inflexible and not portable\***
- **PTL difficult to reconfigure\***
- **PTL “zone and batch” limitations\***
- **PTL offers limited hands- and eyes-free activities\***

\*Source – Gartner

## Vocollect Voice Compared To...

	Paper and Labels	RF Scanning	Pick-to-Light
<b>Productivity</b>	Vocollect 10-15+% faster	Vocollect 15-25+% faster	Same
<b>Accuracy</b>	Vocollect 10-20 less errors per 1,000	Vocollect 2-4 less errors per 1,000	Vocollect 2-4 less errors per 1,000
<b>Training</b>	Vocollect reduced time by 60%	Vocollect reduced time by 50-55%	Similar training effort
<b>Issues</b>	<ul style="list-style-type: none"> <li>Lack of real-time associate visibility and accountability</li> <li>Lack of real-time inventory, people, system update</li> <li>Difficult to batch-pick</li> <li>Data entry errors</li> <li>Labor and materials cost to handle paper</li> <li>Not hands/eyes-free</li> </ul>	<ul style="list-style-type: none"> <li>Average two weeks of training for associate to be self-sufficient</li> <li>Operator is distracted; data entry, read, scan</li> <li>Safety issues (Heads-down)</li> <li>Not ergonomic</li> <li>Not hands/eyes-free</li> <li>Battery issues</li> <li>Many points of failure (need to have back-up inventory of equipment)</li> </ul>	<ul style="list-style-type: none"> <li>Inflexible</li> <li>Expensive to add SKUs</li> <li>Can't efficiently manage two order selectors in one zone</li> <li>Difficult to batch-pick</li> <li>Sized based on SKUs vs. people</li> <li>Thousands of points of failure (we are talking about lights...)</li> </ul>

### About Dexion

Dexion is a specialist in designing smart distribution solutions and integrating them into a customer's business, all the while ensuring the planned benefits are realised. We bring together distribution functions and materials handling equipment with sophisticated software to build systems that increase productivity and profitability. What makes Dexion's way unique is the way in which we work with our customers – building a strong relationship based on respect, shared knowledge and ongoing support.

### About Vocollect

Vocollect, a business unit of Intermec, is the number one provider of voice solutions for mobile workers worldwide, helping customers achieve a higher level of business performance through voice. Every day Vocollect enables over 400,000 workers worldwide to distribute more than \$4.0 billion dollars' worth of goods from distribution centers and warehouses to customer locations, in 60 countries and in over 35 languages. Vocollect integrates with all major WMS and ERP systems, including SAP, and supports the industry's leading mobile device solutions.